

# What works? The social science of real-world decision making

New Partners for Smart Growth

February 3, 2017

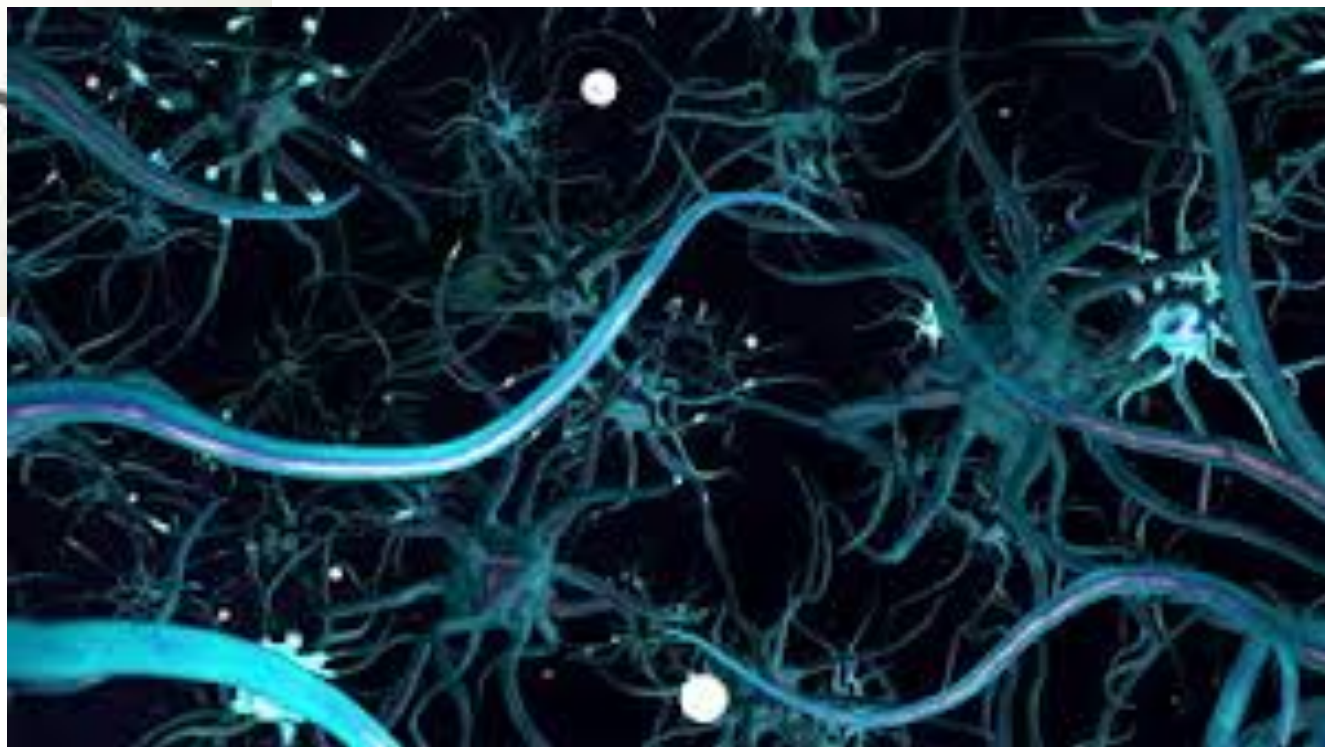


## INTP PERSONALITY (“THE LOGICIAN”)

*Learn from yesterday, live for today, hope for tomorrow. The important thing is not to stop questioning.*

*— Albert Einstein*

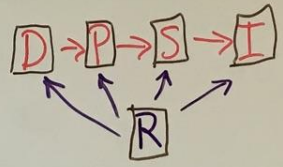






# Decisions (Responses) (To Focus: what decisions have local (or state) purview sig potential for bad or good outcomes)

- LUP - devmt  
green space/parks



- waste mgmt - municipal sw  
C+D



How will Rs  $\Delta$ :

community  
decisions

drivers or pressures? (prevention preferred)  
state or impacts?

minimize neg  
maximize pos

• good  
• best  
R

- transportation - roads  
bike/ped infrastructure  
transit  
regional planning  
ports/airports

- bldg/infrastructure - GB pres.  
GI vs grey  
public space

evaluate options (SAM)

develop options

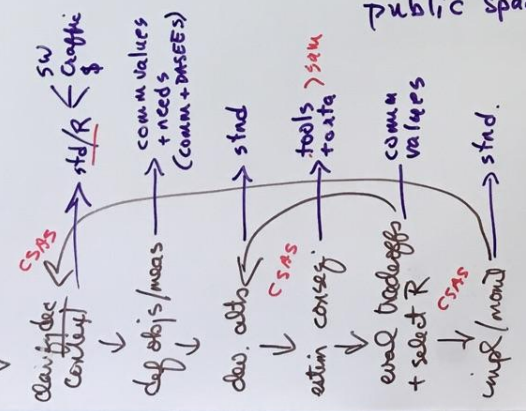
concept map (DPSIR) (SAM)

- Regulatory pressure  
- Environ. control  
- Health consq.  
- saluogenic health promoting (+)  
- Pathogenic (-)  
cost - cap  
ROI - JT  
jobs  
displaced housing  
LT

- 1) dec. support thru tools
- 2) ident linkages:
  - causal
  - geographic
  - etc
 (what will likely happen if...)
- 3) metrics

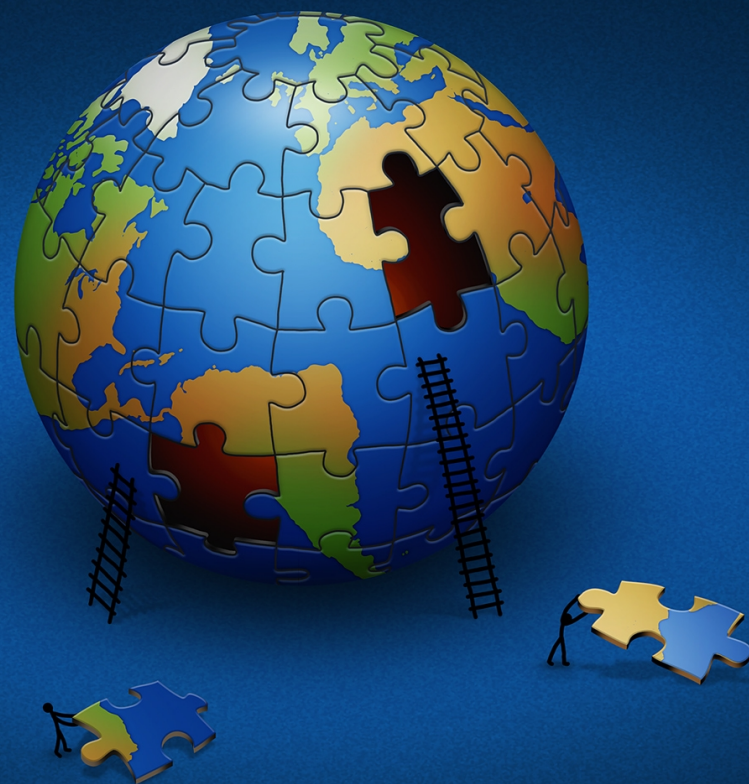
Research  
results  
feeding  
SAM

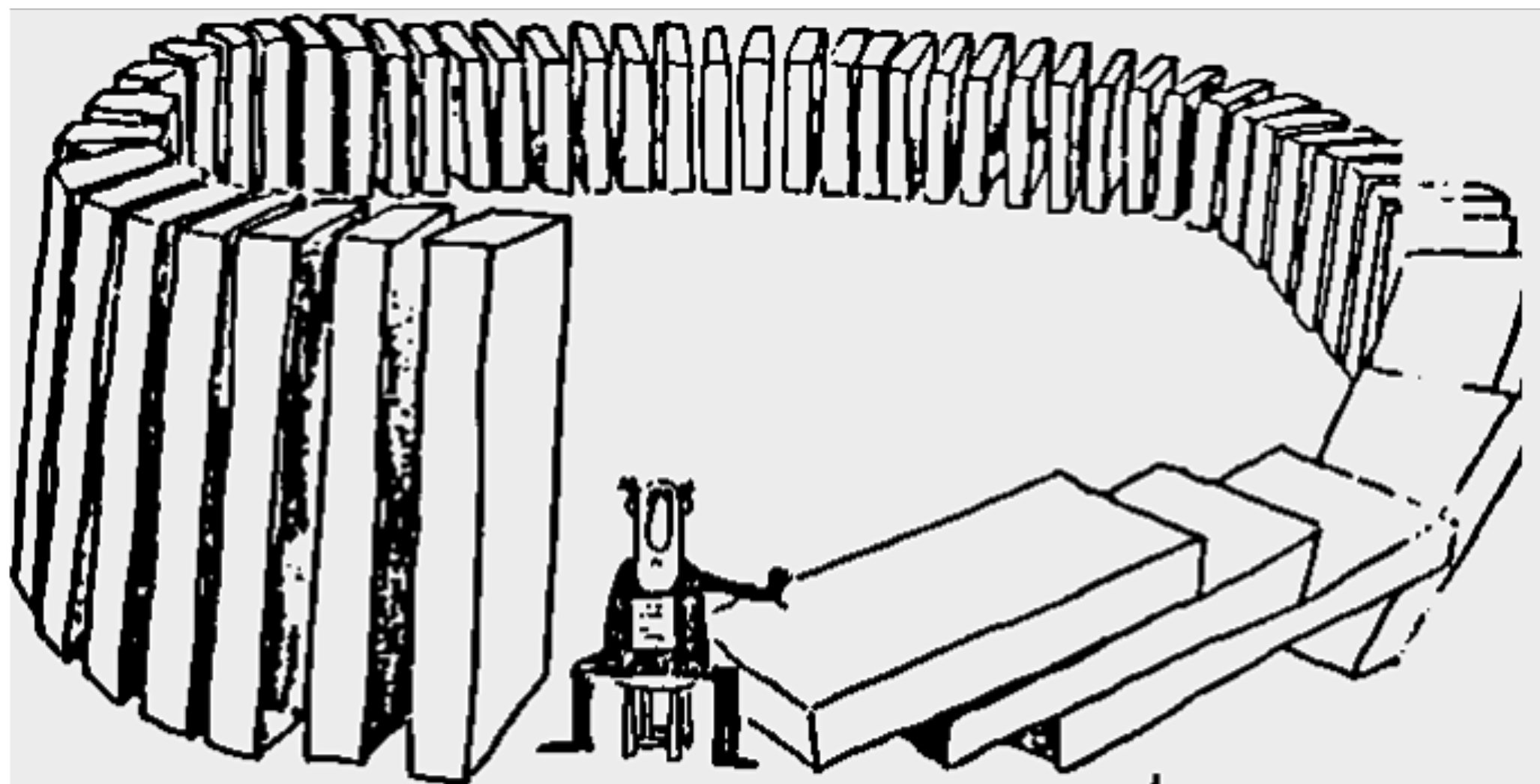
eg. will greenfield dev











Drawing by Lewis; © 1976 The New Yorker Magazine, Inc.





## FUN PRAYERS FOR MYERS - BRIGGS PERSONALITY TYPES

ISTJ	ISFJ	INFJ	INTJ
Lord, help me to begin relaxing about little details tomorrow at 11:41:32 AM	Lord, help me to be more laid back and help me to do it exactly right!	Lord, help me not to be a perfectionist. (Did I spell that correctly?)	Lord, keep me open to other's ideas <b>WRONG</b> though they may be!
ISTP	ISFP	INFP	INTP
God, help me to consider people's feelings even if most of them are hypersensitive.	Lord, help me to stand up for me <b>RIGHTS!</b> (If you don't mind my asking.)	Lord, help me to finish everything I sta....	Lord, help me be less independent but let me do it my way.
ESTP	ESFP	ENFP	ENTP
God, help me to take <b>RESPONSIBILITY</b> for my own actions even though they're usually not my fault!	GOD, HELP ME TO TAKE THINGS MORE SERIOUSLY ESPECIALLY PARTIES AND DANCING.	God, help me keep my mind on one th.... <b>LOOK, A BIRD!</b> ...ing at a time.	God, help me follow established procedures today. On second thought, I'll settle for a few minutes
ESTJ	ESFJ	ENFJ	ENTJ
God, help me to try not to <b>RUN</b> everything.	LORD, GIVE ME PATIENCE, AND I MEAN <b>RIGHT NOW!!</b>	God, help me to do only what I can, and trust you for the rest. Do you mind putting that in writing?	God, help me to slow downandnot rushthrough everythingIdoAmen!







Charleston

**LIGHT THE PITCHFORKS AND**



**SHARPEN THE TORCHES**



